

Message Text

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PAGE 01 SURABA 00262 100923Z

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W

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R 100847Z JUN 77

FM AMCONSUL SURABAYA

TO USDOC WASHDC

INFO SECSTATE WASHDC 1031

AMEMBASSY JAKARTA

UNCLAS SURABAYA 0262

FOR MEPD

E.O. 11652: N/A

TAGS: BFOL, BEXP, ID

SUBJECT: LECES PAPER MILL, PROBOLINGGO, EAST JAVA

REF: USDOC 127552; 76 SURABAYA 0535

1. CONOFFS VISITED LECES PAPER MILL, PROBOLINGGO, EAST JAVA, AND LEARNED THAT NATIONAL DEVELOPMENT PLANNING BOARD (BAPPENAS) WILL DECIDE ON JULY 1, 1977, WHETHER PLANNED EXPANSION STAGE THREE WILL BE IN THIS OR NEXT FISCAL YEAR. VALUE PROJECT ESTIMATED AT \$150 MILLION, OF WHICH \$40 MILLION FINANCED BY GOI, AND \$110 BY FOREIGN LOANS. PROPOSALS TO BID ONLY SENT TO SUPPLIERS FROM COUNTRIES PREPARED TO UNDERWRITE LOAN. SO FAR THERE ARE THREE, CANADA (OF WHICH 90 PERCENT IS TIED LOAN), FRANCE (90 PERCENT TIED), AND GERMANY (50 PERCENT TIED). NO DECISION YET WHICH COUNTRY WILL SUPPLY LOAN.

2. FROM THIS ASPECT, UNLIKELY AMERICAN SUPPLIERS CAN QUALIFY UNLESS LOAN PACKAGE CAN BE FOUND.

3. FOR ATCHISON: MR. OETJOK, EYRECTOR OF LECES, THINKS CONSULTING OFFER TOO EXPENSIVE. WILL WRITE ASKING
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PAGE 02 SURABA 00262 100923Z

FURTHER COST DETAILS, SUCH AS PLANNED MAN HOURS, ETC. TOLD US HE ALSO NEGOTIATING WITH FIRM IN ZURICH, SWITZERLAND, WHICH ALSO HAS AMERICAN ASSOCIATES, AND HAS OBTAINED LOWER OFFER. HOWEVER, LATER ADMITTED THAT ATCHISON HAS BETTER REPUTATION.

4. CONSULATE WILL CONTINUE MONITORING FURTHER DEVELOP-

MENTS AND INFORM USDOC OF BAPPENAS DECISION AFTER
JULY 1.
BROWER

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Message Attributes

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Disposition Approved on Date:
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